

# SnapsHOT™: TDT - Your Consulting Partner

*Delivering the world's leading strategic consulting, outsourcing, performance improvement and cost reduction solutions to the travel & financial domains.*



## TDT's Consulting Practice Delivers Significant Value to its Customers

Backed by more than four decades of experience aligned with a team of industry professionals, TDT's consulting services help steer your business in the right strategic direction and help you to navigate through rapidly changing market conditions. TDT offers a broad range of know-how and skill sets focused on the travel, financial and healthcare sectors. TDT provides a full line of strategic services, all designed to enhance operations and reduce costs. We have deep capabilities and the following is a partial list of our core consulting services.

### Strategy Development and Execution

The TDT team provides strategy development, planning and guidance to help your company develop its goals and the associated roadmaps for achievement. We can help improve your overall business and financial performance by identifying and implementing corporate, commercial, network, product and operating strategies appropriate to your unique environment. We can help you determine a strong industry business model and systems to sustain it.

### Global Sourcing/Negotiation

When you consider what your company risks every day on whether your technology infrastructure is sound, does it make sense to risk negotiating a supplier contract without an expert on your side? Without the knowledge of what's possible in the current market? Without the leverage to get the contract you deserve? We can help.

### Business Development

We offer our clients total flexibility, managing as much or as little of the business development opportunity and process as desired, from basic qualification, identification of business or market opportunities to conducting contract negotiations and closing deals.

### Cost Management and Cost Reduction Consulting

Competitive landscapes have become increasingly intense. Labor-intensive service commitments, outdated technology, and a shrinking bottom line mean that companies providing travel or financial related services must find new, cost-efficient ways to bring value and services to their customers. Ask TDT how we can help.

### ERP - Enterprise Resource Planning

TDT uses its unique partnership to collaborate on effective ERP solutions and services. Using one of the premier service providers, with experts in systems like Siebel, PeopleSoft, SAP, Oracle and Microsoft, TDT quickly assesses long-term solutions for lasting and visible results.

### Technology Assessment

TDT can provide you with a Business Execution IT Framework which takes AIM - Architecture, Integration and Management - at your current technology solutions. This comprehensive evaluation of your system solutions will ensure you are positioned to capitalize on the opportunities of today and tomorrow.

### **TDT is the ClearChoice™**

- ◇ Deep travel and financial domain expertise with significant industry successes
- ◇ A high performance, process driven, industry centric, solutions delivery organization.
- ◇ Proven capability of precisely aligning customer objectives, industry and functional expertise with solutions and delivery capabilities
- ◇ Approach designed to maximize speed, quality and results, while minimizing cost
- ◇ Multi-theatre delivery strategy with onsite, nearshore, onshore and offshore capabilities
- ◇ Flexible engagement approach tailored to suit the customer's preferred working model
- ◇ End-to-end commitment to the customer ensuring all strategic objectives are met
- ◇ A sample of our customers: *EDS, TravelCLICK, Travel Impressions, Princess Cruises, United Airlines, FareLogix, Wandrian, Galileo, Worldspan, SwiftTrip, Travel Authority, IBM*
- ◇ *SAP: InBev, IBC, Goodyear, SRT, Saudi Airlines (from TTHL perspective)*
- ◇ *Siebel: ACS, Unisys, DNV*
- ◇ *Oracle: HP-Outer Bay, Jacob Engineering, Receivables Management System, Siemens Building Technology*
- ◇ *PeopleSoft: GE, Intel, Rogers, Lufthansa, Air Canada, AT&T/Cingular*

**Let's Get Started! Contact us today for more information.**

To learn more, please visit us at [www.tdtcorp.com](http://www.tdtcorp.com)  
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Gateway to world class business solutions